

# American Orff-Schulwerk Association 2020-2021 Annual Budget



	<b>EXPENSE Category</b>	<b>2020-2021 budget</b>
60000	Payroll	\$ 175,643.00
60100	Postage	\$ 14,000.00
60200	Phone/Internet	\$ 3,900.00
60400	Supplies	\$ 2,500.00
60500	Rent - Office Space	\$ 25,200.00
60600	Utilities	\$ 1,800.00
60700	Rent Conference Center	\$ 7,500.00
60800	Printing	\$ 23,250.00
60900	Honoraria	\$ -
61100	Lodging	\$ -
61200	Grants/Assistance	\$ -
61300	Travel	\$ 1,500.00
61400	Contract Services	\$ 115,453.00
61700	Insurance	\$ 27,870.00
61900	Conference Worker Registration R	\$ -
62200-62300	Employee Taxes	\$ 14,350.00
62300	SUI - State Unemployment Taxes	\$ 350.00
62400	Income Tax 990T	\$ 1,800.00
62500	Meals	\$ 25,000.00
62600	AV Expenses	\$ -
62700	planning/priorities	\$ 250.00
62800	Advocacy/Outreach	\$ -
63300	Membership Development	\$ -
63600	Equipment Purchase/Repair/Insur	\$ 500.00
63800	Equipment Transport/Storage	\$ 4,500.00
63900	Marketing-Special Projects	\$ -
64000	Transfer to other account	\$ -
69000	Other Expenses	\$ 22,400.00
	<b>TOTAL</b>	<b>\$ 467,766.00</b>
	<b>INCOME Category</b>	
40000	Membership	\$ 276,900.00
40100	Product Sales	\$ 4,000.00
40300	Interest Income	\$ 2,600.00
40500	Advertising Income	\$ 52,000.00
40600	Conference Income	\$ 81,900.00
40800	Miscellaneous Income	\$ 10,000.00
40900	Contributions	\$ 28,150.00
41000	Postage Reimbursement	\$ 2,000.00
41100	Education Income	\$ 2,000.00
39100	Grant Income/Transfer In	\$ 8,200.00
	<b>TOTAL</b>	<b>\$ 467,750.00</b>
	<b>Net Income (Loss)</b>	<b>\$ (16.00)</b>